# LOYOLA COLLEGE (AUTONOMOUS), CHENNAI - 600 034

### **B.M.M.** DEGREE EXAMINATION – **ANIMATION**

#### FIRST SEMESTER - NOVEMBER 2014

#### **CO 1105 - MEDIA MARKETING**

Date: 01/11/2014	Dept. No.	Max.: 100 Marks
Time: 01:00-04:00	L	

### **SECTION-A**

#### **Answer ALL the questions:**

(10x2=20 Marks)

- 1. Define marketing
- 2. What is buyer persona?
- 3. What is Marketing Mix?
- 4. What is product positioning?
- 5. What is consumer market?
- 6. What do you mean contextual ads?
- 7. What is viral marketing?
- 8. What is media marketing mix?
- 9. Define public relations.
- 10. What is e-CRM?

#### **SECTION-B**

# **Answer any FOUR questions:**

(4x10=40 Marks)

- 11. Bring out the new rules of marketing and public relations
- 12. Describe the various types of Market Segmentation?
- 13. What is online thought leadership? Explain different forms of online thought leadership
- 14. Explain marketing mix in detail
- 15. What is social media? Evaluate the usefulness of different social media website.
- 16. Explain the importance of RFID in marketing?
- 17. Explain the meaning of digital media and its advantages?

### **SECTION-C**

## **Answer any TWO questions:**

(2x20=40 Marks)

- 18. Enumerate the various steps involved in marketing process in detail?
- 19. What is STP? Develop a STP strategy for FMCG products
- 20. Explain the application of modern media with suitable examples?
- 21. Explain the evolution of modern media and its advantages?

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